The True Cost of Housing

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CONSIDER FOR A MOMENT.....

- What does it cost to build a home in your community?
- What does it cost to manage a home in your community?
- What does it cost to not manage a home in your community?

What Does it Cost to Build a Home?

- Consider the average cost to build a 3 bedroom home. These costs are a one time expense and only a part of the true cost of housing.
- ▶ If the home is owned by the First Nation the debt financing is the responsibility of the First Nation.
- ▶ To finance the home the First Nation might:
 - Secure a repayable loan
 - Apply a First Nation contribution, OSR, BBC
 - Qualify for the CMHC Section 95 program
 - Utilize eligible AANDC subsidy

WHAT DOES IT COST TO MANAGE A HOME?

Expenses

- ► Loan Repayment
- Insurance
- Maintenance
- Repairs
- Replacement Reserve
- Contingency
- Administration

Revenue

- Band Contribution
- Rent or Maintenance Fees
- CMHC Subsidy (for a Section 95 unit)

WHEN A HOME IS MANAGED...

The First Nation will be able to:

- Protect people and property.
- Balance revenue and expenses.
- Follow a property management plan.
- Plan for future housing projects.
- ► Increase satisfaction of the occupants, administration, leadership.



When a Home is Not Managed...

The cost of not managing a home can mean:

- Having to use non-housing revenues to cover housing expenses.
- A housing deficit will result when expenses exceed revenue.
- Homes are not maintained to an acceptable standard. Lack of maintenance today becomes costly repairs tomorrow.
- Occupant dissatisfaction.
- Increased stress for staff and leadership.
- Limitations on the First Nations ability to build housing projects in the future.



Housing is a Business: We can Change how we do Business

The First Nation, as the owner, is responsible to manage and protect their investment in housing:

- ► A First Nation can choose to manage housing programs and services as a business.
- ► The First Nation could use a non-profit approach to housing; the First Nation offers affordable and suitable housing while balancing revenue and expenses.
- ► The occupants can be required to share the responsibilities for housing.

DEMONSTRATE THE TRUE COST OF HOUSING

Confirm to the occupant how financial responsibilities will be shared

- Use housing agreements that detail costs and obligations.
- Inform occupants how payments are calculated including the true cost of their housing and how much the First Nation subsidizes housing costs.

Improve reporting to Chief and Council

- Confirm budgets and annual expenses, plan to increase budgets if needed.
- Confirm staff resources that are required and how this impacts housing.

Share information with the membership

- Consult them to gain support to enforce the policy.
- Offer sessions, newsletter to confirm the true cost of housing.

QUESTIONS